



# Peritus Business Solutions

Corporate Overview

[www.peritus.co.za](http://www.peritus.co.za)

# Company Overview



- Peritus Business Solutions, with Head Quarters in Cape Town, was established in June 2007 by Eric Bester
- Peritus Business Solutions is a privately owned company
- The word Peritus is derived from Latin and has the meaning of ‘skilled’ or ‘expert’. *Expert Service* or *Service Excellence* is what we are whilst putting our client first in every interaction.

# Company Overview

- Peritus Structure
  - Sales
  - Professional Services
  - Development & Integration
  - Support with Service Desk
  - Training / Skills Development
  - Administration

# Peritus Solution Offering



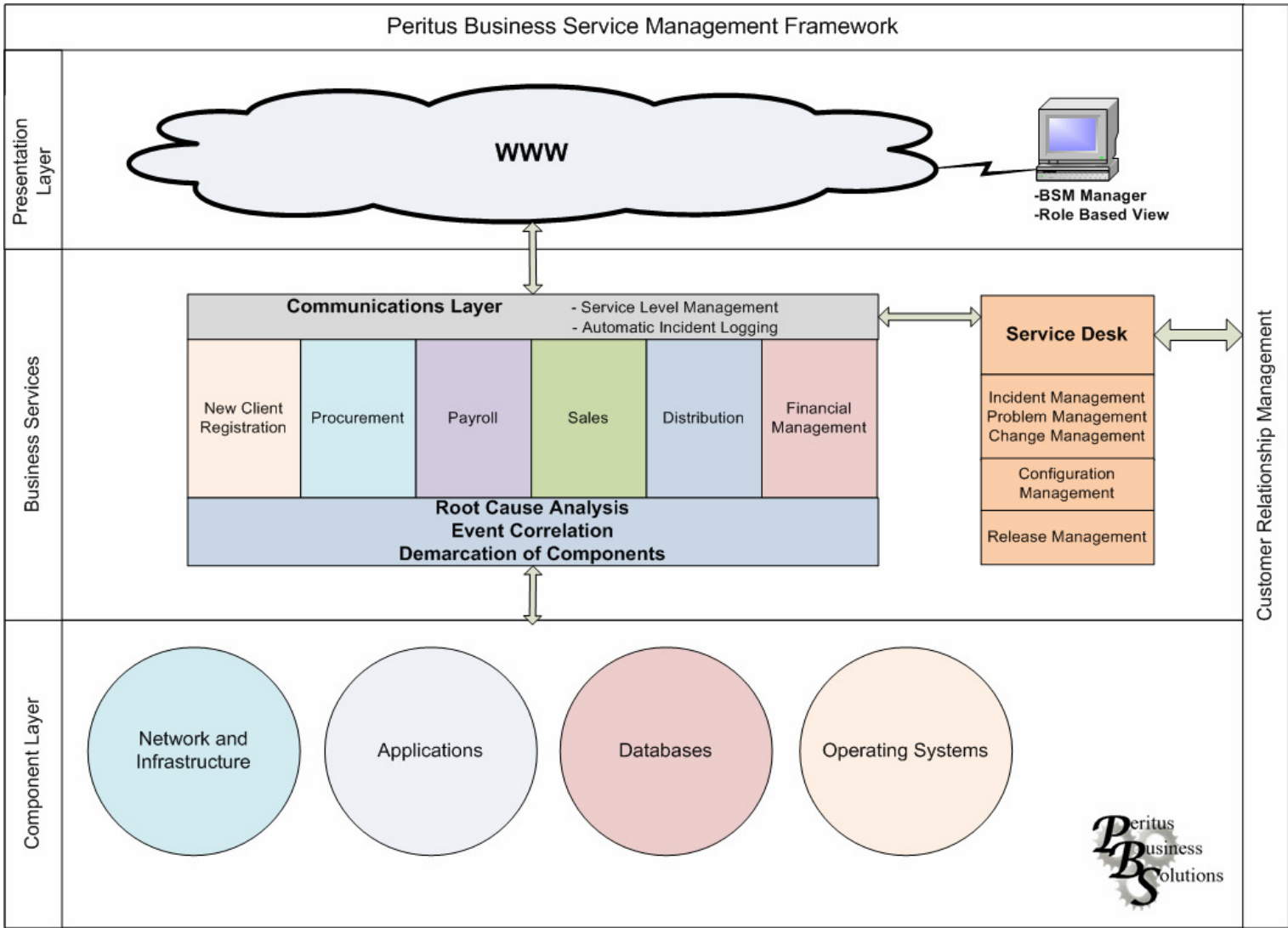
- Business Solution Approach
  - Improve Service, Manage Cost, Reduce Risk & Align IT closer to the business through BSM solutions
  - Achieve rapid ROI
- Professional Services
  - Project Management
    - Methodologies such as MITP, Prince2, PMBOK etc.
    - PMI Certification
- Peritus Financial & Inventory Management (PFIM)
  - We own the software
  - Locally developed ERP solution
  - +-50 customers across SA

# Peritus Solution Offering



- Assessment of IT environment
  - Obtain business requirements
  - Capability & Maturity
  - ITIL or business processes
  - Recommendations & future roadmap
- Planning & Architectural Design of Solution
- Implementation of Solution
  - Based on Industry and own best practices
    - ITIL, Cobit, ISO etc.

# Peritus' BSM Framework



# Training and Skills Development

- **LEARNING PROGRAMMES OFFERED BY PERITUS**

All training listed below can be conducted in-house or at the client's premises provided they have the necessary facilities and there is a minimum of 10 or more delegates enrolled.

- **BUSINESS SKILLS – PROGRAMMES**

- Business and Marketing Skills (2 days)
- Basic Quality Control (1 day)
- ACCLETICS - Accounting Training (1 day)

- **VITAL PERSONAL SKILLS - LEARNING PROGRAMMES**

- Life Skills (2 days)
- Customer Care (1 day)
- Professional Excellence in Communication (1 day)
- HIV/AIDS Awareness (2 days)
- Cultural Diversity (1 day)

- **SAFETY IN THE WORKPLACE – LEARNING PROGRAMMES**

- Basic programme – Occupational Health and Safety (1 day)

- **MANAGEMENT DEVELOPMENT LEARNING PROGRAMMES**

- Introduction to Supervisory Skills (2 days)

# The Differentiating Factor



- Why Peritus?

- Track Record:

- Staff have over 20 years average IT experience
- Individuals have been part of many major successful projects – locally and abroad
- Sales & technical consultants have a very good understanding of the local market and customer base
- Extensive Business Service Management offerings with successful implementation referrals
- Local and international collaboration with partners
- Staff certified in Industry best practices such as ITIL, ISO, PMI etc.
- Qualified trainers with proven track records

# Some of Peritus' Customers

- Woolworths Group
- Old Mutual
- DSN
- Truworths
- Dialogue
- Parliament
- Multichoice
- Leserskring
- Metropolitan
- CSC
- Bits Technology
- University of the Western Cape
- Buffalo City – East London
- Virgin Active
- Siyalungisa
- Boston City Campus
- CCI
- HIAB Cranes
- MAT Technology
- Embassy Air
- Coastal Air
- Uziso
- Smart Technology
- Komeho (Namibia)
- CYE (Namibia)
- Cold Fact

# Some of Peritus' Partnerships



- eG Innovations ([www.eginnovations.com](http://www.eginnovations.com))
  - Enterprise Business Service Management with root cause analysis, VMware monitoring etc.
- VersaDev ([www.versadev.com](http://www.versadev.com))
  - Cost effective Service Desk & CRM solution
- WebIntellect ([www.webintellect.co.za](http://www.webintellect.co.za))
  - IT Asset Lifecycle Management from procurement to disposal
- CIBECS ([www.cibecs.co.za](http://www.cibecs.co.za))
  - Laptop & Desktop Backup and Recovery
- CA – Gold Partner ([www.ca.com](http://www.ca.com))
  - Enterprise Business Service Management
- McAfee – ([www.mcafee.com](http://www.mcafee.com))
  - IT Security
- Learneraids – ([www.learneraids.com](http://www.learneraids.com))
  - ACCLETICS Accounting Training

# Overview of eG Enterprise



The eG suite provides a comprehensive solution that enables IT infrastructures to address the following challenges:

- **Integrated multi-tier monitoring:** Taking a holistic approach, the eG Enterprise suite allows IT operators to track the quality of the business services and relate this to critical network, system, and application performance..
- **Focus on the cause rather than effects:** eG Enterprise's patented automatic triage capability makes problem diagnosis very simple. Considering inter- application and network interdependencies, eG is able to automatically differentiate between the cause and effect of problems, so service operators can focus on the cause, rather than being distracted by the effects.
- **Clear problem demarcation:** eG Enterprise's layer model representation for different applications and network devices enables clear demarcation of the problem (i.e. whether network, server, application or data base) with minimal effort. This capability eliminates finger-pointing across domains.

# eG – Value proposition



- 100% WEB Based Architecture
- State of the art technology – VMware Gold award for best application and infrastructure monitoring solution – 2008 VMware World
- Fast Deployment of Agents & Manager
- Remote Management & Support capabilities
- Zero Maintenance through automatic upgrade
- Cost-effective, hardware independent licensing
- SAAS – Software as a service
- Multi-perspective monitoring
- Over 85 applications out-of-the box pre-configured
- Patented root cause analysis
- Flexible, yet rapid integration
- End-to-End monitoring (Network, Application, DB, Web & OS etc.)
- Alignment to Business for Business Service Monitoring
- Rapid ROI
- Low Risk – easy to evaluate in own environment first

# Overview of WebIntellect's COR Suite



- COR Asset Lifecycle Management detects and tracks all assets through its complete lifecycle from “Planning” to “Utilisation” right through to “disposal”.
- The process can be fully tailored and the following benefits can be derived:
  - Full IT Audit & ongoing inventory control
  - Total Cost of ownership
  - Asset utilisation monitoring
  - Zero-day Employee Provisioning
  - Informed purchasing decisions
  - Asset Standardisation workflows
  - Compliance: Full auditable workflows and compliance to SOX and ITIL requirements.
  - Increasing people productivity



# Overview of CIBECS

Cibecs is the simplest and most effective way to backup & recover data on all desktops and notebooks in your business.

- **Enterprise Solution** – Backup thousands of users to your own servers.
- **Centrally Managed** – You have full control
- **Automated backup** – No more relying on users to backup
- **Fast, Easy Recovery** – 3 step restore wizard
  
- **Benefits**
  - Automate backup for all your users
  - Simplify user support and management
  - Faster, cheaper replacement of computers
  
- **Product overview**

Cibecs consists of 3 software components.
- **Continuity Server:** The backup server software where all the user data is protected.
- **Control Center:** The management console you use to administer Cibecs.
- **User Agent:** The backup client software responsible for backup and recovery.

# Overview of VersaDev



- An effective Help Desk, Service Request or Case Management System - Businesses are constantly trying to find a more efficient way of providing full and well managed support throughout the cycle of managing their customers
- Whether to support clients or internal users, VersaSRS Help Desk is a packaged application enabling organisations to quickly and effectively deploy comprehensive Service, Incident, Configuration and Service Level Management processes with a minimum investment in infrastructure.
- Based on the ITIL service management system (IT Infrastructure Library), and built using the Microsoft .NET Framework, VersaSRS Help Desk provides a flexible and scalable solution for managing service requests or case management processes and providing cost effective solutions to end users and customers.
- Adaptable to a diverse range of business processes, versaSRS Help Desk combines a browser-based interface with a database back-end globally accessible system.



# Overview of Accletics (Accounting Training)

In **one day** – you will know and understand accounting and be able to apply the knowledge to any level of accounting problem

This is achieved by giving learners a patented device known as the ACCLETICS Wheel ® and The 6 Step Process ® to apply when constructing an Accounting Entry.

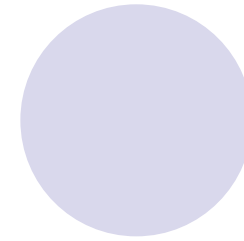
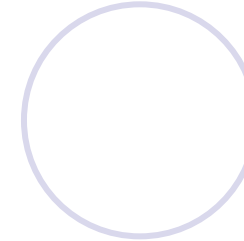
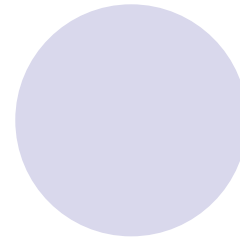
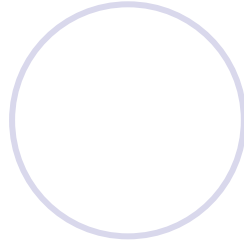
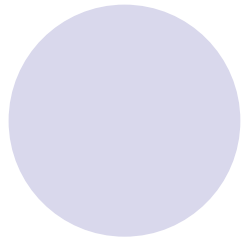
This unique process is quickly embedded via progressive drills and exercises and culminates with the ACCLETICS business game.

In just eight hours you will be doing accounting entries, balancing the set of accounts and transposing the balances to Income Statement and Balance Sheet—usually only achieved after courses lasting months.

The ACCLETICS Program is a world-first from LearnerAids.

# Overview of PFIM (Own ERP Technology)

- General Ledger
  - Cash Book, Reconciliations, Reporting
- Inventory Management
  - Multiple Locations, Serial Numbers, Stock Take
- Job Costing
  - Monitor Job Costs, Job Progress, Job Cost Centers
- Scheduled Maintenance
  - Service History, Serial Number tracking, Calendar / Scheduling
- Customised Solutions
  - Sales Tracking and HR Components
  - Bar Code Scanning
  - Point of Sale



- **Company Information**

- Peritus Marketing (Pty) Ltd. T/A Peritus Business Solutions

- Registration Number

- 2006/007863/07

- VAT Number

- 4080239322

- **Contact Information**

- Unit 16, Canal Edge One, Tyger Waterfront,  
Tygervalley, 7536

- 0861 737488

- sales@peritus.co.za